Corporate Office:

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Medford, MA 02155
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www.generalinsulation.com

November 4, 2026

Dear Valued Customer,

General Insulation Company is writing to inform you of an upcoming price increase on Manson Insulation fiberglass products. Effective with all shipments on or after **February 1, 2027**, pricing on the following Commercial, Industrial, and Air Handling products will increase as shown below.

This adjustment is based on the price increase announced by Manson Insulation and is necessary to offset rising costs in raw materials, energy, and logistics. We have worked to minimize the impact while maintaining the quality and reliability you expect from General Insulation.

Product Category	% Increase
Alley-K® Pipe Insulation	10%
AK Flex™ Pipe & Tank Insulation	8%
Performance+® Earthwool® Pipe & Tank	8%
AK Board Insulation	8%
High Temperature Products	8%
Alley Wrap™ Insulation	6%
Air Duct Board	6%
Akousti-Liner™	8%
Akousti-Liner™ R	8%
Performance+® Wall and Ceiling Liner M	8%
Performance+® Black Acoustical Board	8%

These price increases will be implemented through adjustments to discounts. Updated pricing will be available from your local General Insulation representative. If you have questions about this increase, please contact your area sales manager or local branch.

Thank you for your business and continued support of General Insulation Company. We value our partnership and remain committed to providing exceptional service and quality products.

Sincerely,
Allen M. Zaepfel
Chief Operating Officer