

We truly value our partnership with your business and appreciate your continued trust in Gerard Daniel as one of your suppliers.

For the past 19 months, we have successfully held our pricing completely flat across our entire catalog, absorbing steady increases in global manufacturing, raw materials, and import logistics to protect your margins. However, due to sharp, sustained escalations in the global metals and textile markets, we must implement a price adjustment across our product lines.

Effective Monday, October 19, 2026, updated pricing will go into effect for the following categories:

Galvanized Wire	46.50%
Copper Coated Wire	55%
Black Annealed Wire	42.50%
Stainless Banding	2% - 5%
Blue Painted Banding	4% - 9.5%
Aluminum Banding	56.5% - 70%
Stainless Wing Seal	11% - 17.5%
Aluminum Wing Seal	56.5% - 71.5%
Screws	12.75% - 33%
Stainless Steel Hex Mesh	*Decrease (11.5%)
Galvanized Hex Mesh	*Decrease (24%)
Silicone Coated Fiberglass Cloth	9%
Heat Treated Fiberglass Cloth	30.5% - 36%
10x10 Scrim (Sticky Only)	3% - 26%
Stainless Lacing Ancor	23% - 33%
Mild Steel Lacing Anchor	20%
Stainless Quilting Pin	15%
Self Locking Washer	31%
Hog Ring	10% - 15%

Please note that our freight terms have slightly changed: orders over \$3,250 will now ship for a \$100 flat rate, while orders over \$5,000 will ship freight paid.

We will honor your current pricing for all orders placed before Monday, October 19, though we reserve the right to decline any order that deviates significantly from your historical buying patterns.

If you have any immediate questions regarding pending quotes or stock availability, please reach out to your account manager.

Best Regards,

Pete Bankert

Insulation Products Business Unit Manager
GERARD DANIEL WORLDWIDE
pbankert@gerarddaniel.com
717-451-2885