



October 1, 2026

Dear Valued Customer,

At Duro Dyne, we remain committed to providing our customers with the highest quality products, industry-leading innovation, and exceptional service. We have worked diligently to absorb cost increases throughout an extended period of significant market volatility in an effort to minimize the impact on our customers. However, sustained increases in manufacturing and transportation costs have made a pricing adjustment necessary.

Effective November 1, 2026, Duro Dyne will implement a price increase across our product lines. Depending on the product category and its associated raw material content, pricing adjustments will range from **4% to 15%**. Specific product line impact can be seen in the chart below.

Category	%
Dyn-O-Mate	15%
Access Doors	9%
Fasteners	6%
HVAC Tools	4%
Supplies	4%
Flexible Duct Connector	9%
Air Regulation	9%
Sealants & Adhesives	6%
Insulation Fasteners	6%
Duro Zone	4%
Fire Dampers	12%
Machinery	4%
Dyna-Tite	4%
Nail Plates & Guards	15%
Solderweld	4%
Duro Line	7%

This increase is driven primarily by:

- Continued and sustained increases in raw material costs, particularly steel.
- Ongoing freight cost pressures resulting from elevated oil prices, impacting both inbound material transportation and outbound customer shipments.
- Broader inflationary pressures affecting manufacturing and distribution operations.

While we have delayed implementing price increases during this period of unprecedented market fluctuation, current cost levels have remained elevated for an extended period, making this adjustment necessary to maintain the quality, service, and reliability our customers expect.

Duro Dyne continues to invest in technology, automation, and process improvements designed to increase efficiency and reduce operating costs wherever possible. These investments help us mitigate cost pressures while continuing to support the evolving needs of our customers and the HVAC industry.

Updated price sheets are currently being finalized and will be distributed through our Sales and Customer Service teams prior to the effective date. We encourage customers to contact their Duro Dyne representative with any questions regarding specific product pricing or the impact on existing business.

Please note the following:

- Duro Dyne reserves the right to restrict orders that significantly exceed historical purchasing volumes.
- Drop ship pricing may be adjusted outside of the standard price increase parameters based on market demands.

We sincerely appreciate your continued business and partnership. As always, Duro Dyne remains committed to delivering the highest quality and most innovative products to support your success.

If you have any questions regarding this announcement, please contact your Duro Dyne sales representative.

Thank you for your continued support.

Sincerely,

Duro Dyne Management Team



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