



SHEET METAL INC.

Quality Through Innovation

September 15, 2026

To Our Valued Customers:

Re: November 1, 2026 Price Increase

Over the past year, the market has changed drastically. We have experienced increases in steel as well as labor, freight and various products used in manufacturing.

On November 1, 2026, ZM will implement an 8% price increase. Price sheets will be available as soon as possible to make the transition smooth. All **reasonable** orders placed prior to the increase date will be honored at the current prices.

ZM is committed to keeping you competitive in the changing marketplace while continuing to offer superior products and services. Please feel free to call with any questions or concerns you may have. We appreciate your support, greatly value your loyalty, and look forward to our continued partnership.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'T. Zivic', is written over a light blue horizontal line.

Tyler Zivic
President