



H.B. Fuller

H.B. Fuller Company
1200 Willow Lake Blvd.
St. Paul, Minnesota 55110-5101

April 3, 2026

To: BAS Infrastructure & Mechanical U&I

Re: North America Price Increases

Dear Valued Customer,

As outlined in our recent press release, recent events in the Middle East have significantly disrupted the global petrochemical and logistics supply chain. Several of our suppliers have declared force majeure, and we are experiencing longer lead times and reduced availability of certain materials used in adhesive production. These conditions are driving higher input and logistic costs. As the situation continues to evolve and inventories tighten, we expect these challenges to continue to worsen.

Our primary goal during this period is to ensure you continue to receive the materials you need—in the quantity and quality you expect from H.B. Fuller. Our Global Supply teams are working closely with supplier partners to secure raw materials and support your demand. Despite these efforts, current market conditions mean that pricing adjustments are unfortunately necessary, and we will be implementing a 10% increase to orders shipping on or after April 15, 2026.

Your sales representative will share additional details shortly. We will continue to monitor the conditions closely and work with you on any further changes. We value our partnership with you and are here to support you. We sincerely appreciate your business and continued support.

Best regards,

Ed Zielnicki
Business Director – BAS I&M
H.B. Fuller

NOTE TO USER: by ordering/receiving product you accept the H.B. Fuller Conditions of Sale applicable in the region. Please request a copy if you have not received these or follow the link here:

<https://www.hbfuller.com/en/about-us/conditions-of-sale>. These Conditions contain limits of liability and disclaimers of implied warranties (including but not limited to disclaiming warranties of fitness for a particular purpose). All other terms are rejected. In any event, (1) the total aggregate liability of H.B. Fuller for any claim or series of related claims however arising, in contract, tort (including negligence), breach of statutory duty, misrepresentation, strict liability or otherwise, is limited to replacement of affected products or refund of the purchase price for affected products. (2) H.B. Fuller shall not be liable for loss of profit, loss of margin, loss of contract, loss of business, loss of goodwill or any indirect or consequential losses arising out of or in connection with product supply. (3) Nothing in any term shall operate to exclude or limit H.B. Fuller's liability for fraud, gross negligence or for death or personal injury caused by negligence, or for breach of any mandatory implied terms unless permitted by law.