



Dear Valued Customer,

I wanted to personally reach out to inform you of an upcoming pricing adjustment on our Butyl Gaskets, Sealants, Adhesives and DuctGuard product lines. Due to continued increases in raw material costs, transportation expenses, and broader global market pressures, we will be implementing a 5% price increase on gaskets, a 7% price increase on water-based products, and a 10% price increase on solvent based products and DuctGuard.

We were hoping these cost pressures would not impact pricing, but the sustained nature of these increases has made this adjustment necessary to maintain the quality, performance, and service levels you expect from CL WARD.

Effective Date: June 1st, 2026

Please know we remain committed to providing high-quality, reliable products and supporting your business with consistent supply and service.

If you have any questions or would like to review current pricing, upcoming orders, or ways to minimize impact, I'd be glad to discuss.

We appreciate your continued partnership and understanding.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Ryan Ward', is positioned above the name.

Ryan Ward
