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May 13th, 2026

Our Valued Thermaflex® Partners,

We continue to see inflationary pressures on many raw materials and freight across the globe that are significantly impacting our business. Specifically, our fiberglass manufacturer announced a substantial increase due to geopolitical reasons.

The following price increase will be added to all purchase orders placed on and after July 6<sup>th</sup>, 2026 .

**All Thermaflex Products: 8% Increase**

We value your business and thank you for your continued support and patience as we continue to navigate through these dynamic challenges in the market.

Best Regards,

A handwritten signature in black ink that reads 'Pamela Hamilton'. The signature is written in a cursive, flowing style.

Pamela Hamilton  
GM  
Thermaflex Division

**smiths**