

Cody Company, LLC

Monday, November 29, 2021

To: Cody Company, LLC. Customers

Re: Price Increase Advisory

Dear Customer,

Cody Company has received price increase notifications from two product lines that we distribute which take effect January 1, 2022: InOvate announced their entire product line, including the popular Dryer Box as well as our source for upflow filter base products. The percentages are yet to be released; once all the pricing is collected and ready for publication, Cody Company will release updated pricing to each of you in December.

Along with these product increases, Cody Company has also incurred continual increases with raw materials such as steel, boxes, insulation, fuel and transportation costs and additional products and services that streamline our finished goods delivery. Cody Company has also received notifications regarding allocations of 50% or more with flex duct and venting products that utilize an aluminum or foil/silverduct product.

Please watch for our announcement regarding our general product line price increase anticipated for February 2022. Our goal is to provide a minimum of 30-day notification.

Please call 972-875-5884 and our associates will be glad to help you with any concerns or questions. As before, we will email pricing when it becomes available. We appreciate your business and your support as our valued partner.

Sincerely,



Tish Wickliffe
Cody Company LLC

cc: BJ Hancock, Cody Company, LLC