

Dec 1, 2021

## **Dear Valued Customer:**

Please be advised that AIT Manufacturing will need to increase our prices for all PVC products effective on December 15, 2021. This price increase is driven by an increase across the board on all of our raw materials. Several of our raw materials increases took place last month while the balance increase this month.

10% for standard white .020 and .030 orders 10% for colored Jacketing orders 10% for all fittings

Separate pricing sheets will be forwarded to all of you so you are aware of the price adjustments.

If you have any questions or concerns please contact me, April Messer, directly at 978-989-2144 and I can help explain in further detail, if necessary.

Please know that you and your business are valued.

Sincerely,

April Messer General Manager april@aitmanufacturing.com 978-989-2144