



Getting Back to Work
COVID-19 Safety



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Recommendation**

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General Insulation Company, Inc.

As part of our ongoing mission to serve and inform the union sheet metal industry, SMCA stays in close contact with vendors and distributors who supply our contractors. These relationships led to the formation of the Supplier Liaison Council, which connects these industry representatives with contractors and fosters professional relationships. Each issue, we will take a closer look at one of these Supplier Council representatives.

What do you want SMCA Contractors, the engineering community and many other contacts to know about your company?

General Insulation has a full line of Sheet Metal Fabrication Supplies, Safety Supplies, and Fireproofing. We stock a large variety of Milled and Manufactured in USA Galvanized Sheets and Coils with mill certs., USA Manufactured Fiberglass and Rubber Liner, yellow label flange, vane / rail, corners, fire dampers, and other union approved products down to flex duct and duct seal. We also carry full line Fire Proofing products, as well as on site safety products, from high visibility work gear, jackets, gloves, through fall protection, harnesses, hardhats, safety glasses and masks.

What is your company's latest resource now available or available soon?

A: General Insulation HVAC / Sheet Metal Delivery Trucks. Our trucks are equipped with side unload doors, providing our contractors the ability to quickly and easily unload galvanized sheets and coils, 10ft material, and large shipments prepackaged on skids. We also have the resources in house to provide shipments broken down by floors of a building, so when the jobsite elevator access is limited, moving material to individual floors is seamless and already broken down.

B: We also partnered with our fireproofing suppliers for on site trainings, application and specification review, engineering judgements, and submittals. We are able to work with Project Managers, General Contractors, and Construction Managers, or any and all trades involved with fireproofing materials being installed on a project. Providing these services, allows all levels involved a clear and concise game plan allowing our contractors to spend less time reviewing and selecting products, and more time installing and working on site.

Is your company involved in supplying goods for an interesting project?

We currently supply insulation (duct wrap, tapes, and 3M 615+ fire blanket) to local contractors on many industry leading projects. Most contractors have seen our trucks on site making deliveries – they are white with big red letters – you can't miss them! We are always looking to add sheet metal and field install products to the trucks already going to the jobsite for our sheet metal contractors.

Who are the main contacts that you would want listed if you are selected for this feature?

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