

# General Insulation Company - Corporate Team



**Frank Granara**  
President/CEO

**Michelle Collins**  
Executive Assistant

**Larry Murphy**  
President of FIOX

**Frank Granara**  
President of Commercial Products

**Mick Clinger**  
VP Industrial & Export

**Al Zaepfel**  
VP of OEM / Strategy

**Nick Spagnoletti**  
Director Export

**Chad McBride**  
BD Manager  
Safety & Consumables

**Gerry Towle**  
VP Building Envelope

**Len Raab**  
VP HVAC

**Michael Coleman**  
BD Manager  
Home Performance

**Bill Arcure**  
Director Fabrication

**Brian Fabrizio**  
BD Manager  
3M Firestop

**Mike Benoit**  
North American  
Sales Director

**Scott Campbell**  
VP

**Dave Lyons**  
Senior VP

**Jim Law**  
New Business  
Development

**Rick McMullen**  
VP

**Ed Pella**  
Senior VP

**Melissa Smith**  
VP  
Dean GIC Academy

**Mark Snodgrass**  
VP

**Dave Adamski**  
VP

**Eugene Casterline**  
VP

**Steve Pohl**  
VP

**Quinn Densley**  
VP

**Frank Granara II**  
AVP

**Rick Campbell**  
Director of Operations

**Phil Binkley**  
Manager of Operations

**Ellen Sirois**  
CIO

**Jeff Gentilotti**  
CFO

**Tori Bowen**  
Director  
Human Resources

**Richard Kirby**  
International Business  
Development / General  
Counsel

**Stephen Shore**  
CPO

**TBD**  
Controller

**Toni Cox**  
Director of Credit