



C . A . S C H R O E D E R , I N C .

1318 FIRST STREET, SAN FERNANDO, CA 91340
(818) 365-9561 • (323) 875-2026 • Fax (818) 365-4923

Memorandum

To: Casco Circliner Distributors / OEMs
cc: Customer Service Department
From: William Griffith, General Manager
Date: January 7, 2019
Re: PRICE INCREASE 01/21/2019

Dear Valued Customer

It has become standard practice for the fiberglass industry to announce price increases at the end of each year that will take effect at the start of each new year. This year is no different other than the fact that these increases on the various types of Fiberglass are a larger percentages than what we have traditionally seen. Due to this fact, we have announced an increase on all product ranging from 6% to 10% effective with all orders placed on or after Monday, January 21, 2019.

Please take note that due to the restrictions in force with the manufacturing of our Circliner products, any orders in house, regardless of the date placed, will be invoiced reflecting the new price as of Monday, January 21, 2019. This will eliminate the excessive additional orders that are placed prior to the increase date lengthening our already long lead time.

As with past increases, please sign below acknowledging that you have received this notification either fax back to (818) 365-4923 or email to Bill Griffith at bill@casco-flex.com.

C.A. Schroeder, Inc./CASCO

Company Name

Received Notice By



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DATE: January 7, 2019

RE: Price Increase

TO: Our Valued Customers

First of all, we would like to take this opportunity to thank each and every customer for all the business we have received and appreciate the confidence you have shown us by allowing us to service your requirements throughout the year.

This year has been a very busy and sometimes trying year as a manufacturer in the State of California. From the signing of Tariffs back in March by the current Administration on imported products, increases upwards of 25% on Steel and 10% on Aluminum products, fuel surcharges and delivery fees, increases in costs associated with manufacturing and everything entailed to maintain the quality and service you have come to expect from Casco. That is why we find it necessary to pass along these increases on most all of the products that we manufacture and/or sell.

Effective on all orders placed on or after Monday January 21, 2019, we must implement a price increase of between 6% and 10%, depending on the product.

Please take note that due to the restrictions in force with the manufacturing of our Circliner products, any orders in house, regardless of the date placed, will be invoiced reflecting the new prices at this time. This will eliminate the excessive additional orders that are placed in hopes of stockpiling product and increasing our already long lead times.

New multiplier sheets will be available shortly. Please contact the office either by phone (818) 365-9561 or email orders@casco-flex.com should there be any questions.

Thank you for your understanding and continued support.

Sincerely,

William Griffith

Vice Pres. / Gen. Manager
CASCO / CAL-FLEX

Alf Knudsen

Sales Manager
CASCO / CAL-FLEX