



BUCKAROOS, Inc.

www.buckaroos.com

December 27, 2017

Subject: Buckaroos Price Increase effective Monday, February 12, 2018

Dear Valued Customers,

Due to increasing raw material and operational costs, Buckaroos will be implementing a price increase effective Monday, February 12, 2018. Current pricing will be honored for all orders placed by the end of the day Friday, February 9th for immediate shipment. We will send your new discounts and/or net pricing two weeks before the increase. The price increases will apply to the following products:

Product Category	Increase %
Roundup Plus™ G90 Saddles	5
Ribeye Saddles	5
Heavy Gauge Saddles	5
Stainless Steel Saddles	5
NEW! PVC Clean Saddles	6
Pre-Insulated Saddles	Call for Quote
All Wood Supports	3
P-Trap Covers	3
Wraparoos™	Call for Quote

With regard to Roundup Plus Saddles, these increases apply to all standard stock and all new project quotations per the effective date. All existing project quotes and special quotes will be reviewed and honored on a case by case basis.

Special Note for Tools, Equipment, Tackers & Staples:

- We are pleased to announce that pricing for tools, equipment, tackers and staples is not increasing at this time. You will receive a new Buckaroos Tool Price List dated March 5, 2018 that gives you the option for full carton pricing, or less than full carton purchases.
- Compared to your existing tool pricing, you will either see no change or improved pricing for full carton purchases. There will however be a slight premium for less than full carton quantities. This is necessary to help us cover some of the price increases that we have incurred from the tool manufacturers, in addition to the extra handling and order processing costs associated with less than carton orders.

Thanks for your support for Buckaroos in 2017, and we wish a happy and blessed Holiday Season to you and your families.

Sincerely,

Jeffrey A. Rebholz, President

