



October 31, 2017

Dear Lamtec Customer:

Lamtec will be increasing the price of facing products containing aluminum foil because of substantial cost increases in aluminum foil and kraft paper.

The increase is effective on orders shipped after December 31, 2017.

Below is a summary of our standard products and the \$/MSF or \$/M2 price increase.

METAL BUILDING

<u>Product</u>	<u>\$/MSF Increase</u>	<u>\$/M2 Increase</u>
R-3035 HD	\$1.50	\$0.016
Radiant Ice	\$2.40	\$0.026

DUCT, FABRICATION AND PIPE

<u>Product</u>	<u>\$/MSF Increase</u>	<u>\$/M2 Increase</u>
3035	\$1.50	\$0.016
R-3035	\$1.50	\$0.016
R-3050	\$1.60	\$0.017
30 J	\$1.65	\$0.018
WMP-ASJ	\$1.35	\$0.015

Thank you for your continued support of Lamtec and our facing products. Please contact your Lamtec Sales or Customer Service Representative if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Norman Parker", is written over a light blue horizontal line.

Norman Parker
Vice President, Sales & Marketing