

## SMC Industries, Inc. Industrial Insulation Systems 3239 Phoenixville Pike \* Malvern, PA 19355 Phone 610-647-5687\* Fax 610-647-7146 www.smcindustries.com \* sales@smcindustries.com

February 8, 2017

## RE: 2017 Price Increase - Pressed Aluminum WeatherJacs for Aspen Aerogels Precision Cut Fitting Covers

Dear Customer,

We would like to inform you of an upcoming price increase in regards to our Pressed Aluminum WeatherJacs for our Aspen Aerogels Fitting Covers. We are incurring a price increase from our supplier due to the increase in raw materials and unfortunately we must pass this increase along.

## Pressed Aluminum WeatherJacs for Aspen Aerogels Fitting Covers 8% Price Increase Effective 2/20/2017

This price increase will be applied as an adjustment to your every day discount for this category. The price increase will be effective with all orders placed on or after February 20, 2017. You will receive a follow up email with your new discount.

We are grateful for your understanding and will continue to strive to improve our processes and procedures in hopes of controlling costs associated with providing our products to you and your customers. If you should have any questions in regards to this increase in pricing, please contact me! I can be reached at 800-628-6998.

Sincerely,

Tracy Ludwick National Sales Director

SMC Industries, Inc., 3239 Phoenixville Pike, Malvern, PA 19355

