



San Francisco Office:
 2276 Commerce Place
 Hayward, CA 94545
 510-670-2848 Pn / 510-670-2850 Fax

PLEASE FILL IN COMPLETELY
 AND FAX BACK TO GIC

Date: _____

Type of company:
 Corporation Partnership
 Non-profit Sole Prop.

Nature of Business _____

Year Business started _____

Annual purchases of insulation
 or HVAC mat. _____

Total annual sales _____

of employees _____

GIC USE ONLY

| |
|---------------------------|
| CrR _____ |
| _____ |
| _____ |
| PG UnLtd |

| |
|---------------------------|
| CrR _____ |
| _____ |
| _____ |
| PG UnLtd |

| |
|---------------------------|
| CrR _____ |
| _____ |
| _____ |
| PG UnLtd |

General Information

Company Name: _____

Contact Name: _____

Federal Tax ID# _____

Bill to: _____

Street: _____

City-State-Zip _____

Business phone: _____ Fax: _____

Name of partners, principles and or/ officers:

Name: _____ Title: _____

Social Security # _____

Home address: _____

Home phone: _____

Name: _____ Title: _____

Social Security # _____

Home address: _____

Home phone: _____

Name: _____ Title: _____

Social Security # _____

Home address: _____

Home phone: _____

.....
 If ever filed for bankruptcy, when and in what state: _____

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|---------------|
| GIC USE ONLY: |
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Complete only if Tax Exempt:

I certify that all material or goods purchased by this company from GENERAL INSULATION COMPANY after this date, is purchased either for export, for resale by itself, or for incorporation into some other property which is to be resold. This certificate shall be considered as part of each order which we sell give provided such order contains our certificate number.

CERTIFICATE NUMBER _____ SIGNED _____

TITLE _____

GIC Trade Credit Application

Trade References (Insulation and HVAC suppliers)

| | |
|----------------------|-------------|
| Name _____ | Phone _____ |
| Address _____ | |
| City-State-Zip _____ | |
| Contact: _____ | FAX# _____ |

GIC Use ONLY

| |
|-------------------|
| How Long _____ |
| High Credit _____ |
| Terms _____ |
| Pay _____ |

| | |
|----------------------|-------------|
| Name _____ | Phone _____ |
| Address _____ | |
| City-State-Zip _____ | |
| Contact: _____ | FAX# _____ |

| |
|-------------------|
| How Long _____ |
| High Credit _____ |
| Terms _____ |
| Pay _____ |

Trade References (3 largest trade creditors)

| | |
|----------------------|-------------|
| Name _____ | Phone _____ |
| Address _____ | |
| City-State-Zip _____ | |
| Contact: _____ | FAX# _____ |

GIC Use ONLY

| |
|-------------------|
| How Long _____ |
| High Credit _____ |
| Terms _____ |
| Pay _____ |

| | |
|----------------------|-------------|
| Name _____ | Phone _____ |
| Address _____ | |
| City-State-Zip _____ | |
| Contact: _____ | FAX# _____ |

| |
|-------------------|
| How Long _____ |
| High Credit _____ |
| Terms _____ |
| Pay _____ |

| | |
|----------------------|-------------|
| Name _____ | Phone _____ |
| Address _____ | |
| City-State-Zip _____ | |
| Contact: _____ | FAX# _____ |

| |
|-------------------|
| How Long _____ |
| High Credit _____ |
| Terms _____ |
| Pay _____ |

Bank Reference

| | |
|----------------------|-------------|
| Name _____ | Phone _____ |
| Address _____ | |
| City-State-Zip _____ | |
| Contact: _____ | FAX# _____ |

GIC Use ONLY

| |
|----------------------------------|
| Contact & Title _____ |
| Dt ck opd _____ Ave Bal _____ |
| Dt loan ext _____ Curr Bal _____ |
| Sec/Unsec Pay _____ |

History With GIC

Under what name have you traded with GIC before? _____

GIC USE ONLY

| | |
|---|--|
| Prior history with GIC _____ _____ _____ _____ D&B/Equifax rating _____ | Credit Dept Auth _____ by _____ Credit Amt granted\$ _____ by _____ |
|---|--|

Company Promise to Pay

Signature Required

- 1) Company promises to pay General Insulation Company ("GIC") for services and materials purchased within 30 days from the date of invoice, and pay GIC interest of 1.5% per month (18% per annum), or the highest maximum lawful interest rate, whichever is greater, on all amounts unpaid by Company 30 days after invoice date.
- 2) If the amount is not paid in full as agreed and GIC chooses to take legal recourse, Company promises to pay all costs and expenses of collection, including actual attorney's fees and costs, and expenses and attorney's fees incurred upon appeal.
- 3) Company agrees to all terms and conditions of sale of GIC.
- 4) Company consents to an investigation into its credit worthiness and agrees to disseminate credit information about itself to inquiring sources.
- 5) Company waives all rights related to venue it may have under any applicable state or federal law, and further agrees to submit to the jurisdiction of any Court in the United States where a collection action may be brought.
- 6) Company certifies that all the information contained in this application is correct, true and accurate.,
- 7) Company promises to send GIC written notice of any changes in the form of ownership of application's business within five days of such changes.

Owner/Officer Signature _____ **Title** _____

Personal Commitment to Fulfill Trade Obligation

- 1) This agreement is made in consideration of GIC's selling and delivering to Company on GIC's usual and customary terms of sale, such goods, wares, merchandise and services as company's authorized purchaser or representative may, from time to time, order or select.
- 2) The undersigned Guarantor(s) do each individually agree that the Guarantor(s) shall be personally responsible, jointly and severally, for payment at maturity of purchase price of all goods, wares, merchandise and services so sold or delivered, whether evidenced by open account, acceptance, note or otherwise.
- 3) This is intended to be a continuing Guaranty applying to all sales made by GIC to the aforesaid and shall not be revoked by the death of the Guarantor(s). This Guaranty shall remain in full force and effect until the Guarantor(s) or their Executors or administrators shall have given notice in writing to make no further advances on GIC to the Company.
- 4) The Guarantor(s) understand and agree that their liability under this Guarantee shall be UNLIMITED.
- 5) Should GIC place this Guarantee with an attorney or other collection agent for collection or legal proceedings, the Guarantor(s) agree, jointly and severally, to pay all resulting attorney's fee and expenses.
- 6) Guarantor(s) waive all rights relating to venue they may have under any applicable state or federal law, and agree to submit to the jurisdiction of any Court in the United States where a collection action may be brought.

IN WITNESS WHEREOF, the undersigned hereby execute(s) this Personal Guarantee:

This _____ day of _____ 20 _____

Name(Please PRINT)

Signature Individually

Name(Please PRINT)

Signature Individually

Name(Please PRINT)

Signature Individually

Name(Please PRINT)

Signature Individually

**Principles and their spouses should sign as individuals.
Corporate Titles are to be avoided as they are not applicable**